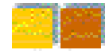
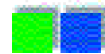


All Systems Integration



**Custom digital asset workflow
solutions and support
for the
digital/electronic prepress environment**



General Information



Introduction

"We had a hard crash awhile back and lost the whole server. ASI reps were on the phone with me for almost 36 hours straight (on a weekend) getting the server back up. I don't know what we would have done without their support. Partnering with ASI has been a positive and enjoyable experience.

I give ASI the highest recommendation of any vendor I've ever worked with".

Fred Midgett
President of Technology and
Administrative Services
Harperprints

Q. What do Tiffany & Co., Quebecor World, MIT Lincoln Labs and PridePrinting all have in common?

A. They are some of the varied and distinguished clients of All Systems Integration (ASI).

Since 1989, All Systems Integration has specialized in serving and supporting the integration and workflow requirements of companies connected to a digital infrastructure — printers, publishers, corporate marketing communications, advertising agencies, pre-press trade shops and in-plant service bureaus.

As "digital plumbers", our focus is on providing custom digital asset workflow solutions and support for companies to succeed in the evolving digital content arena. Whether you are a content creator or service provider, our knowledgebase can be applied to your workflow needs to ensure efficient, profitable operations.



Company Background

"I've been working with ASI for over 5 years now and can say nothing but great things about them. They have just the right mix of networking, systems, and workflow specialists that complement each other nicely. They are most personable, and that is a must when working with customers who may need a little more of an explanation than the high-tech talk of some other consultants.

I've spent less, yet got more with technology than any other vendor I've worked with. We can't afford not to keep doing business with them".

Christopher Eckelkamp
Mgr. of Technical Services
Quebecor World - Acme

ASI's Director of Integration has been excellent to work with, and continues to go above and beyond my expectations. Partnering with ASI has been a positive and enjoyable experience".

Carl Ellis
Prepress Manager
CGX/Pride Printers

Since 1989, ASI founders Ted Vahey and Steve Shinnick and their competent, dedicated and personable technology team have been serving the technology integration and workflow requirements of companies associated with the digital/electronic prepress environment.

Clients have ranged from high-end cataloguers, retailers, large advertising agencies, and in-plant marketing departments, to commercial printers, communication companies, and pre-press trade shops.

More than 90% of our clients come to us from referrals, and many have worked with us for 5-10 years. We approach each client with the goal to determine what mix of technology and workflow solutions is appropriate for their needs.

Why you should call ASI.

Finding the right systems integrator can be a challenging task. Ultimately you must be able to trust the consultant who will be helping you to make decisions about technology that will impact your company, your clients, perhaps even your career. At ASI your success is our success. With 90% of our business garnered from referrals, we appreciate the value of doing the job right and maintaining a reputation for quality and service. Our clients "trust" us, and they appreciate our business ethics and the level of technical competency we provide.

ASI delivers solutions-based technology. We carefully assess your production needs, your ROI and financial goals, even your staff talent, and determine what technology is right for your company. Please contact us today to find out how we can help you enjoy the benefits of streamlined operations and an optimized digital workflow.

Menu of Services

ASI services the digital plumbing, or infrastructure, requirements of distributed content, pre-press and computer-to-plate workflows. We offer pre-media tools that range from asset management and file delivery systems to successful soft-proofing systems that enhance workflow efficiency and output quality. ASI is dedicated to utilizing open architecture to develop custom systems — systems built with the "best of breed" software and components garnered from across the industry. We offer Business Services in addition to a wide range of Integration and Technical Support Services.

Business Services

- **E-mail:** E-mail account set-up for your business.
- **Return on Investment (ROI):** Simple and FREE (ROI) calculation to help you to determine which commercial quality printer is right for you.

Ask us how you can access this ROI calculator to determine what type of printer will best suit your requirements.
- **Fire Wall:** Protection of your company's infrastructure from unwanted intruders.
- **Hosting:** Advanced E-mail server access and web hosting services.

Integration Services

- Automated Workflow
- Pre-Media Workflow Consultation and Needs analysis
- Color Management
- Digital Asset Management (DAM)
- Distributed Content Management
- Automated DigitalFile Pre-Flighting
- Digital Plumbing
- Firewall, Networking, Secure Pipe(s) and Storage
- Pre-Press and Computer-to-Plate Systems Integration

Technical Support Services

- Comprehensive technical assistance to participating clients using both Remote and On-Site support.
- A range of support services to meet varying customer needs.
- Participating clients are entitled to ASI Technical Support and Service on any product that ASI has installed or upgraded.**

Please call and ask for our complete Technical Support Service listings.

** ASI Technical Support does not cover unauthorized modifications to installed hardware or software. All Technical Support and Service excludes major holidays.

Systems Consultation Service

For products not purchased from ASI:

- Workstation inspection
- Needs analysis***

NOTE:

If you wish to cover equipment under one of ASI's services, and it was not purchased from ASI, workstation inspection is mandatory.

*** A thorough Needs Analysis requires that each workstation receive an inspection.



Why Clients Work with ASI

Clients trust us.

Many of our clients say the number one reason they work with us is because they trust us and our technical competency. They appreciate that ASI makes an effort to understand their business requirements.

We make high tech "low tech".

We architect and integrate digital prepress solutions that make high-end technology low tech to use.

ROI really matters to your bottom line.

Our solutions are supported by a viable return on investment (ROI) statement. We help you to stop expensing technology mistakes.

Knowledgeable triage.

We have a reputation for being exceptional at triaging digital infrastructure problems.

Dependable and friendly customer service.

Customers cite our dependability and service-oriented response. They say that no matter what, we are always friendly and a pleasure to work with.

Downtime is not acceptable.

Our emphasis is on doing what it takes to keep your digital environment running on a 24/7 basis.

Equipment Loaners.

System down? We often have equipment we can loan if a component in your system fails. *

Spare Parts.

ASI usually has a spare that we can ship to arrive the next business morning.*

Passion.

We have a real passion for what we do. Our success is seeing our customers benefit from having the best-suited technology combinations.

* Spare parts and equipment loaners are available to ASI clients with a "retainer contract". Stock may vary.

*** ASI will make the final determination on all equipment reviewed. ASI reserves the right to decline coverage on any or all systems.



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